



Intelnet Global Services Enters Into 5-Year Outsourcing Contract with Tata Teleservices Limited

First Indian player to foray into F&A BPO programs in telecom space

Mumbai, March 08, 2011: Intelnet Global Services Private Limited (Intelnet), today announced that it has signed a five-year outsourcing partnership with Tata Teleservices Limited, one of India's leading private telecom service providers. This partnership elevates Intelnet's position and makes the Company the first player to offer Finance & Accounting processes in the telecom vertical.

Intelnet will provide a spectrum of services, covering back-office processes and customer support functions, within the F&A BPO domain. Intelnet will provide account payable services pan-India for all the 22 circles of Tata Teleservices from its existing delivery centers. With a successful track record of partnering with leading global and local telecom players, Intelnet has a strong foothold and an established play in the telecom vertical. It has also built a strong presence and repute in the F&A services sector, having witnessed 25 per cent growth last year.

"We are delighted to partner with a dynamic brand leader like Tata Teleservices and be the first player to innovate with F&A offerings in the telecom space," **Mr Susir Kumar, Managing Director and Chief Executive Officer of Intelnet Global Services**, said. "Having successfully built our expertise herein, we offer seamless delivery of end-to-end F&A services, coupled with a strong delivery footprint. In keeping with our strengths, we are confident of providing tangible value, reduced risks and complete customer satisfaction," he added.

Speaking on the partnership with Intelnet, **Mr N Srinath , Managing Director, Tata Teleservices Limited**, said, "As we expand our telecom offerings, we need the expertise to manage some of our back end operations. The domain expertise and depth of Intelnet's offerings will help Tata Teleservices focus on its core business offerings and imperatives."

About Intelnet Global Services

Intelnet Global Services is a leading global third party BPO Company that delivers Business Process Outsourcing (BPO) services to Fortune 500 companies in the UK, USA, Australia, Philippines, Mauritius, Poland, Guatemala and India in industries as diverse as banking & finance, insurance, retail, telecom, healthcare, information technology, travel and hospitality. This specialized BPO expertise enables us to cost-effectively align practical solutions with specific outsourcing strategies and needs of our clients.

The Intelnet growth story involves rapid growth from just 25 employees at a single site to over 33,000 employees across 41 locations in India and overseas. Intelnet has taken rapid strides post the MBO backed by Blackstone in June 2007. It has built a robust infrastructure consisting of state-of-the-art facilities strategically located throughout globe in less than a decade, making it the second largest employer in the Indian BPO space.



About Tata Teleservices Limited

Tata Teleservices Limited is one of India's leading private telecom service providers, having a pan-India presence across all of India's 22 telecom Circles. The company offers integrated telecom solutions to its customers under the brands Tata Indicom, Tata DOCOMO, Tata Photon, Tata Walky and Virgin Mobile India, and operates its wireless networks on both the CDMA and GSM technology platforms. Tata Teleservices Limited, along with Tata Teleservices (Maharashtra) Limited, operates in more than 450,000 towns and villages across the country, serving over 88 million subscribers.

After its collaboration with Japan's NTT DOCOMO in November 2008, Tata Teleservices Limited also has become the first Indian private operator to launch 3G services in India under the brand name Tata DOCOMO, with its recent launch in all the nine telecom Circles where it won the 3G license. In association with its partner NTT DOCOMO, the Company finds itself suitably positioned to leverage this first-mover advantage. TTL bouquet of telephony services includes mobile services, wireless desktop phones, public booth telephony and wireline services.

For details, visit www.tatateleservices.com, www.tataindicom.com and www.tatadocomo.com

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